

FOR IMMEDIATE RELEASE



## **EC-COUNCIL SCORES SUCCESS WITH THE VALENTINE'S WEBINAR IN EUROPE**

The 1<sup>st</sup> European 2009 webinar on 10 powerful and proven points to sell the Certified Ethical Hacker Certification C|EH attracts the attendance of participants from over 10 Accredited Training Centers in 12 countries

**London, February 12, 2009** – Over 10 Accredited Training Centers in 12 European Countries, comprising mainly business owners, account and sales personnel and business development managers, attended the 1<sup>st</sup> European webinar for 2009. The Valentine's webinar was presented by EC-Council's Vice President Sean Lim.

The purpose of the webinar was to help the European Accredited Training Centers to grow their business. Topics covered included 10 powerful and proven points to sell C|EH, updates on EC-Council's calendar of events and EC-Council's Evaluation System and the launch of EC-Council Europe "Partner | Unified" and the "Best Sales Person" Awards.

"Thank you for organizing the Valentine's webinar. I have been an Account Manager with Tshkudu Technology College for a number of years and have sold this certification to many organizations before. However, I have learnt some new tactics to sell C|EH from Sean, EC-Council's Vice President. His session was insightful and enlightening. My sales staffs have also benefited from this session, and are motivated to sell well and be in the running for the Best Sales Person Award! We are grateful for the support that EC-Council has rendered to us!" shared Tshkudu Technology College (TSTC) Account Manager, Mr. Roderick Commerell.

According to Sean Lim, EC-Council's Vice President, the Valentine's webinar is the first series of many sessions to empower and strengthen partners in the European region by providing them with powerful and proven ways of selling EC-Council's certifications. "We want to have programs to unify us with our partners and be transparent in sharing best practices so that everyone can benefit from the learning sessions," Sean elaborates.

Mr. Robert Chapman, Director of Firebrand further adds, “I have foreseen that the session would be a success from the start! That’s why we had more than 20 of our staff on the “Celebrate Valentine’s with EC-Council” webinar, we even have a big screen up in the conference room to ensure that nobody misses out. On the whole, we benefited from Sean’s sales session on 10 Powerful and proven points to sell C|EH. We are excited that EC-Council is working in partnership with ATCs in the European region to equip us with the right tools and methodology to grow our business fast!”

*Join the President Mr. Sanjay Bavisi as he personally reveals “How to out-beat, out-market, and out-sell the ECSA & LPT to your competitors” in the next webinar session scheduled 10AM GMT March 18, 2009.*



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## **Hackers are here. Where are you?**

### **About EC-Council**

The International Council of E-Commerce Consultants (EC-Council) is a member-based organization that certifies individuals in various e-business and security skills. It is the owner and developer of the world famous Certified Ethical Hacker (C|EH), Computer Hacking Forensics Investigator (C|HFI) and EC-Council Certified Security Analyst (E|CSA)/License Penetration Tester (L|PT) programs, and various others offered in over 60 countries around the globe. These certifications are recognized worldwide and have received endorsements from various government agencies including the US Federal Government via the Montgomery GI Bill, and the US Government National Security Agency (NSA) and the Committee on National Security Systems (CNSS) certifying EC-Council Network Security Administrator (E|NSA) program for meeting the 4011 training standard for information security professionals. For more information about EC-Council, please visit the website at <http://www.eccouncil.org>

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